

#### **Ethical Finance D.O.O.**

Vase Glušca 21 78000 Banja Luka Bosnia and Herzegovina rsavic@ethicalfinancegroup.com +38765528975 Ethical. Professional. Together.

We are currently hiring:

# **Investment Manager / Analyst**

We are a growing Investment management and consulting company based in Western Balkans. We offer our employees excellent career development and professional growth opportunities, positive working environment based on teamwork and open communication, as well as travel opportunities and very good compensation package.

#### Who we are:

Founded by former bank managers, we at Ethical Finance are convinced that an ethical approach to finance is not a wishful thought. It is a precondition for long-lasting success! Our staff and partners are committed since almost 2 decades to improving the financial system.... for the good of the people. Therefore, we are offering tailor-made support to:

- Microfinance Institutions
- Asset Managers and Funds
- International Finance Institutions
- Banks and Companies

As our team has been working as Asset Managers as well as Managers of Banks and Microfinance Institutions, we are the ideal partner to broker between both sides. The main focus of the company is the Investment Management for investing in financial institutions through senior loans, subordinated loans and equity investments. Our fund clients are based in Frankfurt and Singapore. In addition, our clients include companies and institutions with strong regional and international outreach including EBRD London, KfW Germany and others.

## We are looking for:

We're looking for an Investment Manager/Analyst willing to become a part of a growing company, enjoying traveling and challenges and able to rise to the challenge of delivering high quality results in flexible working time using the opportunity to work from home.

## **Requirements:**

- Experience in financial statements analysis of banks and other financial institutions.
- Ability and willingness to work in a team.
- Perfect knowledge of English (knowledge of additional languages such as Russian, French or Spanish is an advantage).
- High level analytical skills and advanced computer skills



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- Job experience in financial institutions (preferably Risk Management, Internal Audit, Financial Controlling, Business Process Management, Senior Management positions)
- Excellent communication and negotiation skills
- Ability to work with flexible working time
- Eager to travel

# Main Responsibilities:

- Screening and pre-selection of eligible clients
- Financial analysis
- Preparation of the internal memos
- Writing of Investment Proposals
- Financial terms and conditions negotiation
- Monitoring of the existing clients and acquisition of new clients
- Customer care and regular contacts with clients
- Presence in Microfinance and banking conferences and sales activities
- Other responsibilities agreed with the management

# The Location:

North Macedonia or Bosnia and Herzegovina are an advantage. However, not limited to only these countries as we would like to employ the best candidates.

## What do we offer:

We are offering you a professional development opportunity by teaming up with highly qualified financial, banking, and human resource experts. Since the company operates around the globe, especially in Southeastern Europe, Central and South Asia and Africa, we offer the opportunity to travel and experience new cultures. In addition to the solid compensation package, we offer flexible working time and working from home as an opportunity you can use.

If you are up to the challenge, you can apply via email at:

ikrstic@ethicalfinancegroup.com and pmoelders@ethicalfinancegroup.com

Please send us your CV and a Motivation letter to get to know you better before taking further steps. Thank you!